

**Smeal College of Business Recommended Academic Plan (Sample Schedule)**  
**University Park**

**Program Year 2013 (students entering their major in 2013)**

**Finance (FIN) Effective Summer 2010**

Finance is an enrollment controlled major. Please refer to our [Entrance to Major Requirements](#) for further details.

1 <sup>st</sup> SEMESTER		Credits	2 <sup>nd</sup> SEMESTER		Credits
PSU 006 – First Year Seminar		1	§ <b>MGMT 301 - Basic Management Concepts</b>		3
§ <i>ENGL 015 or 030 (GWS) - Composition</i>		3	§ <b>SCM 200 or STAT 200 (GQ) - Statistics</b>		4
§ <b>MATH 110 or 140 (GQ) - Calculus</b>		4	+ Foreign Language 002		4
§ <i>ECON 102 (GS) - Microeconomics</i>		3	<i>General Education Natural Science (GN)</i>		3
+ Foreign Language 001		4			
TOTAL		15	TOTAL		14
3 <sup>rd</sup> SEMESTER			4 <sup>th</sup> SEMESTER		
§ <b>MKTG 301 - Principles of Marketing</b>		3	§ <b>FIN 301 - Corporation Finance</b>		3
§ <b>ACCTG 211 – Financial and Managerial Accounting</b>		4	SCM 301 – Supply Chain Mgmt. or <i>ENGL 202D (GWS) –Business Writing</i>		3
+ Foreign Language 003		4	<i>CAS 100 (GWS) - Speech Communication</i>		3
<i>General Education (GA/GH/GS)</i>		3	<i>General Education (GA/GH/GS)</i>		3
ECON 104 Macroeconomics or <i>General Education (GH/GS/GA)</i>		3	<i>General Education Natural Science (GN)</i>		3
TOTAL		17	TOTAL		15
5 <sup>th</sup> SEMESTER			6 <sup>th</sup> SEMESTER		
<i>ENGL 202D (GWS)–Business Writing</i> or SCM 301 – Supply Chain Mgmt.		3	<i>General Education (GH/GS/GA) or</i> ECON 104 (004) Macroeconomics		3
MIS 204 – Business Info Systems		3	B A 342 Socially Responsible, Sustainable and Ethical Business Practices		3
<b>FIN 305W – Financial Management of the Business Enterprise</b>		3	<b>FIN 406 - Security Analysis and Portfolio Management</b>		3
<b>FIN 408 - Financial Markets and Institutions</b>		3	<b>FIN 4XX</b>		3
B LAW 341- Business Law I: Intro to Contracts, Liability Issues and Intellectual Property		3	Two-Piece Sequence		3
			<i>Health Science/KINES (GHA)</i>		1.5
TOTAL		15	TOTAL		16.5
7 <sup>th</sup> SEMESTER			8 <sup>th</sup> SEMESTER		
B A 411 – Analyzing Business and Industry		3	<i>General Education Natural Science (GN)</i>		3
<b>FIN 4XX</b>		3	Related Area		3
Two-Piece Sequence		3	<i>General Education (GA/GH/GS)</i>		3
<i>General Education (GA/GH/GS)</i>		3	Elective or (additional FIN 4XX recommended)		3
Elective		2	<i>Health Science/KINES (GHA)</i>		1.5
TOTAL		14	TOTAL		13.5

Courses in **Bold** require a grade of 'C' or higher.

Courses in *Italics* satisfy general education and degree requirements.

§ -Entrance-to-Major Requirement

† Students must complete 12<sup>th</sup> credit level in a foreign language. Credits vary based on skill level.

Advising Notes:

- It is highly recommended that students at University Park take SCM 301 in their 4<sup>th</sup> semester.
- It is highly recommended that students at campuses that do not offer SCM 301 take ENGL 202D in their 4<sup>th</sup> semester.
- GWS, GQ, GA, GH, GS, GN and GHA are codes used to identify General Education requirements.

- US, IL, and US;IL are codes used to designate courses that satisfy University United States/International Cultures requirements. All students are required to take one IL and one US course before graduation. A course designated as US;IL may be used as a US OR an IL, not both.
- W suffix signifies the course satisfies the University Writing Across the Curriculum requirement.

## Finance Department Notes:

- [Department of Finance](#)
- **Finance (FIN) Requirements**  
**Program year 2013**  
[Course Descriptions](#)

**Degree Completion:** Students accepted into a Smeal College major are expected to enroll at University Park the fall semester after the entrance-to-major process has concluded. In addition, Senate Policy 83-80.5 stipulates that the college dean and program faculty may require up to 24 credits of course work in the major to be taken in the college where the degree is earned. Based on this policy, the Smeal College of Business has set the following credit earning limitations:

1. All 300/400 level prescribed and additional major field courses (with the exception of entrance-to-major courses and courses identified as 3<sup>rd</sup> or 4<sup>th</sup> semester) must be completed with Smeal College faculty at University Park.\*\*
2. Additional credits of 300/400 level related and supporting courses as identified by the department faculty must also be completed at University Park so the total number of prescribed, additional, and supporting courses equal 24 credits.

\*\*Major Classes may not be completed at any other campus including World Campus

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1. **Prescribed Courses** (9 credits) - *A grade of "C" or higher is required in FIN courses.*
    - a. **FIN 305W** (3) Financial Management of the Business Enterprise [Prerequisite: FIN 301]
    - b. **FIN 406** (3) Security Analysis and Portfolio Management [Prerequisite: FIN 301]
    - c. **FIN 408** (3) Financial Markets and Institutions [Prerequisite: FIN 301]
  2. **Additional Finance courses-** *A grade of "C" or higher is required in FIN courses.*
    - a. **FIN 405** (3) Advanced Financial Management [Prerequisite: FIN 305W]
    - b. **FIN 407** (3) Multinational Financial Management [Prerequisite: FIN 305W]
    - c. **FIN 410** (3) Speculative Markets [Prerequisite: FIN 406]
    - d. **FIN 414** (3) Financial Trading and Applications [Prerequisite: FIN 305W, FIN 406]
    - e. **FIN (R EST) 460** (3) Real Estate Financial Analysis [Prerequisites: FIN 305W]
    - f. **FIN (R EST) 470** (3) Real Estate and Capital Markets [Prerequisites: FIN 305W]
  3. **Select three credits of Related Area** (3 credits)
    - **Select three credits from one of the Two-Piece Sequences below.** *Courses cannot double count in Related Area and the Two-Piece Sequence.*

4. **Select one Two-Piece Sequence from the following list** (6 credits)

**Accounting** - Select two courses from the following

**ACCTG 404** Managerial Accounting (3)

**ACCTG 471** Intermediate Financial Accounting I (3)

**ACCTG 472** Intermediate Financial Accounting II (3)

**Business Sustainability** –Take the following two courses

**BA 441** Strategies for Enterprise Sustainability (3)

**BA 442** Sustainable Marketing Strategy for Consumers, Firms, and Society (3)

**Economics** - Select two courses from the following

Select 3 credits of 300/400 level **Economics**

Select 3 credits of 400 level **Economics**

**Entrepreneurship** – Select courses based on the following

a. *Take the following course*

**MGMT 425** – New Venture Creation (3)

b. *Select one of the following courses*

**MGMT 426** – Invention Commercialization (3)

**MGMT 427** – Managing an Entrepreneurial Start-Up Company (3)

**Information Systems Management** –Take the following two courses

**MIS 390** Information Systems Management and Applications (3)

**MIS 446** Information Technology and Business Strategy (3)

**International Business** - Select two courses from the following

**I B 303** (IL) International Business Operations (3)

**I B 403** International Business and National Policies (3)

**I B 404** Contemporary Issues in International Business (3)

**I B 440** Globalization and Its Implications (3)

**I B 450** Business Environment of Europe (3)

**I B 460** International Business in Emerging Nations (3)

**I B/RM 480** International Real Estate Markets (3)

**Management** – *Select courses based on the following*

a. *Take the following course*

**MGMT 326** Organizational Behavior and Design (3)

b. *Select one of the following courses*

**MGMT 461** International Management (3)

**MGMT 471** Strategic Management (3)

**Marketing** – *Select courses based on the following*

a. *Select one of the following courses*

**MKTG 330** Consumer Behavior (3)

**MKTG 327** Retailing (3)

b. *Select one of the following courses*

**MKTG 445** Global Marketing (IL) (3)

**MKTG 422** Advertising and Sales Promotion Management (3)

**Real Estate** - Take the following two courses

**R M 303** Real Estate Fundamentals (3)

**R M 450** Contemporary Issues in Real Estate Markets (3)

**Risk Management** - Take the following two courses

**R M 302** Risk and Insurance (3)

**R M 405** Corporate Risk Management (3)

**Supply Chain and Information Systems** - Select two courses from the following

**SCM 404** Demand Fulfillment (3)

**SCM 405** Manufacturing and Services Strategies (3)

**SCM 406** Strategic Procurement (3)

**Please Note:**

In lieu of completing a two-piece sequence, students in the Finance Major may complete one of the designated University minors listed below provided the minor has a minimum of six credits of 400-level coursework that can be used in the two-piece category according to the course layout in the degree audit system.

**Smeal College Minors**

Information Systems Management (ISM)

International Business (I B)

Legal Environment of Business (LEBUS)

Supply Chain and Information Sciences & Technology (SCIST)

**Liberal Arts Minor**

Economics (ECON)

**Foreign Language Minors**

Arabic Language (ARAB)

Chinese Language (CHNS)

French and Francophone Studies (FR)

German (GER)

Greek (GREEK)

Hebrew (HEBR)

Italian (IT)

Japanese Language (JAPNS)

Latin (LATIN)

Russian (RUS)

Spanish (SPAN)

The University may make changes in policies, procedures, educational offerings, and requirements at any time. Please consult a Penn State Academic Advisor for more detailed information.